





#### **COMMUNITY DEVELOPMENT** DEPARTMENT

#### **CDBG APPLICATION WORKSHOP**

We'll begin shortly



## Today's Agenda

- Available Funds
- Types of Grants
- Council Priorities
- Eligible Activities
- Requirements

- Application Overview
- Proposal Analysis
- Funding Schedule
- Q&A





## **Estimated Available Funds**

- CDBG (Incl. Capital and Economic Development) \$600,000
- 5% Capital Project Delivery Cost
- Grant period July 2024 June 2025



## **Types of Grants**

- Economic Development Technical assistance to businesses and microenterprises
- Capital Public Facilities and Infrastructure
- Affordable Housing Rehabilitation





## **FY 25 COUNCIL PRIORITIES**

- Childcare Facilities
- Homelessness Shelters/ Transitional Housing
- Projects that support families and children



## **Eligible Activities**

- Acquisition
- Rehabilitation
- Demolition
- Infrastructure
   Improvements

- Associated Pre-Development Costs
- Self Employment Training Courses
- Micro-enterprise Business Loan Programs





## **Ineligible Activities**

- Maintenance/Repair
- Operation and Utility Costs
- Equipment that is not an "integral structural fixture"
- Other ineligible activities per HUD regulations



### **Examples of Possible Capital Projects**

- Playgrounds
- Bathroom remodels
- Kitchen remodels
- Solar

SANTA BARBARA

Roof replacement

- Exterior and interior painting
- Window replacement
- Broadband Infrastructure



### **General Requirements**

- Proposed programs/projects must primarily benefit low- and moderate-income residents, as defined by the U.S. Department of Housing and Urban Development
- Tax-exempt non-profits or local units of government. Economic Development projects may be awarded to for-profit entities per CFR 570.201(o)(1)(ii)
- Own or have a long-term lease for property
- Other criteria and requirements can be found in the Funding Criteria and FAQ on website



### **Capital and Housing Rehab Application Requirements**

Prior to applying, investigate:

- Preconstruction Requirements
- Labor Standards including Davis Bacon
- Regulatory Requirements (Permits, Accessibility Requirements, etc.)
- Section 3 and Build America Buy America Act
- Feasibility (Cost & Time)
- Projects required to be completion April 30, 2025



## **Economic Development Projects**

#### **Measurable Outcomes**

Specific & realistic *results or changes* that your

client will experience from being in your program

or receiving your service.



## **Economic Development Projects**

## **Outcome vs. Output**

Outcome ⇒ Change or Result from Service

*Output* ⇒ Unit of Service



# **Economic Development Projects** Example of Outcome vs. Output

Output Ex. Provide self employment 12-week training course for 100 micro-enterprise businesses.

Outcome Ex. Out of the 100 micro-enterprise businesses who completed the self employment training course, 25% will have a 30% revenue increase within 6 months of completing the course.



## **Economic Development Projects**

## **Outcome vs. Efficiency**

Outcomes differ from efficiencies or effectiveness, cost or quality

Ex. Increase recruitment of volunteers or improved client satisfaction results



#### **Common Application Errors**

Clerical Errors and Responses to Application Questions:

• Most questions during the interview cycle this past year stemmed from clerical errors and not responding to questions within applications. This can lead to confusion and misunderstandings about the organization, program, and application and influence an application's overall score. Please review your applications thoroughly prior to submittal and ensure the answers succinctly respond to the questions.







#### **COMMUNITY DEVELOPMENT** DEPARTMENT

### **HOW TO APPLY**



# How to Apply

- Apply through Neighborly
- Submit electronically
- Separate Economic Development and Construction Applications



## **Application Page**

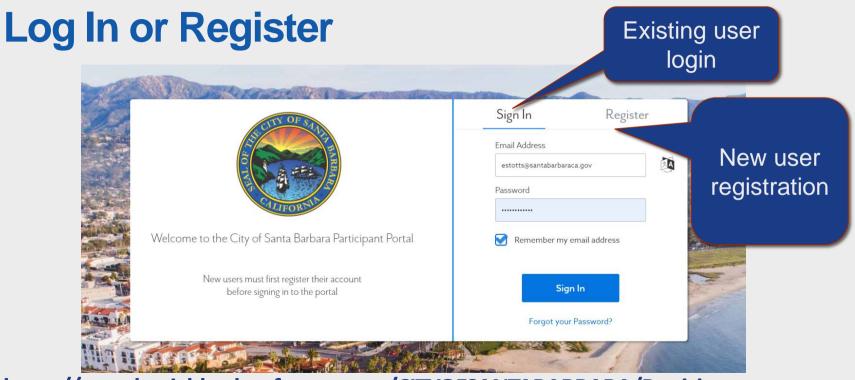
Click here to access the application and applicable docs

	Housing & Human Services		CDBG & Human Services						
	Affordable Housing	+	ATTENTION NONPROFITS: NOTICE OF FUNDING AVAILABILITY						
•	CDBG & Human Services		The City of Santa Barbara will begin accepting applications for Human Services Community Development Block Grant funds for Fiscal Year 2023-24 starting November 9, 2022. Applications will be accepted until 4:30 PM on December 7, 2						
	Fair Housing								
	Rental Housing Mediation Program	+	Interested organizations are required to attend the applicable mandatory Appli Workshop in its entirety. Waivers for this requirement will not be granted. Attend this workshop must be staff that are directly involved in preparing grant submis						
			Mandatory Public Service/Human Service Application Workshop						
			Tuesday, November 8, 2022 – 2:30 p.m.						
С	Contact		David Gebhard Meeting Room   630 Garden Street						
	indsev Drewes		Mandatory Capital Application Workshop						
	ommunity Development Programs		Tuesday, November 8, 2022 – 3:45 p.m.						
Specialist (805) 897-2624			David Gebhard Meeting Room   630 Garden Street						
	Drewes@SantaBarbaraCA.gov								
			The City's Human Convises and Community Development Block Crant (CDBC) are						

https://santabarbaraca.gov/services/housing-human-services/cdbg-human-services







#### https://portal.neighborlysoftware.com/CITYOFSANTABARBARA/Participant



- 1. Program Budget\* Required
- 2. Organization Budget\* Required
- 3. Organizational Chart Required
- 4. Fee Donation Schedule If applicable

\*Templates in Neighborly are required to be used. If a document is not applicable to you, you must consult with staff prior to submitting application



SANTA BARBARA

- 5. BoD Roster\* Required
- 6. BoD Minutes Required
- 7. Approval and Declaration\* Required

\*Templates in Neighborly are required to be used.

If a document is not applicable to you, you must consult with staff prior to submitting application



### 8. Financial Reports – Required:

### FY 6/30/23 or Calendar Year 12/31/22

- AUDIT Revenues over \$2 million
- REVIEW \$500,000 to \$1.99 million
- COMPILATION \$499,999 or less



- 8. Financial Reports, Cont.
  - Financial Statement & Balance Sheet <u>only</u> if draft audit is not ready
  - MUST include:
    - Letter explaining why report is not available; and
    - Estimated completion date



- 9. IRS 990 Tax Return for 2022 Required
  - Or full copy of extension form 8868
- 10. IRS Tax-Exempt Status letter Required
- 11. CA Franchise Tax Board letter Required
- 12. Articles Of Incorporation Required
- 13. W9 Form Required



## **Attachments – Capital/Housing Rehab**

- 1. Timeline Required
- 2. Cost Estimate (Include 5% Project Delivery Cost) - Required
- 3. Plans/Drawings Required
- Map Required (Even if it is just a google map highlighting the specific area on the property that the work will be performed)



## **Attachments – Capital/Housing Rehab**

- 5. Site Plan Required
- 6. Photos at least 4 Required
- Area Benefit Analysis\* Required if client data is not collected

\*Templates in Neighborly are required to be used.

If a document is not applicable to you, you must consult with staff prior to submitting application





#### **Proposal Analysis**





#### Community Development Human Services Committee -CDHSC

- Appointed by City Council
- Analyze merits of competing applications
- Interview applicants
- Develop recommendations to Council
- Conduct Site Visits



### **Capital/Housing Rehab Proposal Evaluation**

Agency

- Board
- Program
- Project Description

- Need
- Cost
- Agency Finances



### **Economic Development Proposal Evaluation**

- Agency
- Board

SANTA BARBARA

- Program
- Measurable Outcomes
- Need

- Finances
- Living Wage (if applicable)





## **Funding Schedule**

December 7, 2023

Application due – Web Site Closed at 4:30 p.m. No Exceptions

Jan./Feb. 2024

Interview and Formulate Committee Recommendations

March 28, 2024

Recommendations to City Council (tentative date)





#### Deadline

## DECEMBER 7, 2023 - 4:30 p.m. NO EXCEPTIONS





## **Submit Early**

- Staff will make every effort to review applications submitted early
- Corrections will be emailed
- You have until 4:30 p.m. on December 7<sup>th</sup> to make any corrections



## Web Site

https://santabarbaraca.gov/services/housing-humanservices/cdbg-human-services

- Access application
- Frequently Asked Questions
- Common Errors to Avoid





## **Technical Assistance**

Help link on application portal – lower right

Home							S		
Good N	Norning, Lindsey!								
View / Continu	The City of San	the City of Santa Barbara's Porta ta Barbara is committed to accessibility for questions about the program, please cont	all applicar						
CASEID	NAME	PROGRAM	YEAR	STATUS	EXPIRES			ŀ	HELP!
30093	Transition House	CDBG Capital	2022	Withdrawn	N/A	View / Edit			
20024		Public Services/Human Services	2021	Denied	N/A	View / Edit			
30036	United Way of Santa Barbara County	r done services/ridinali services		Denied	1474	view / Eur			



### **Contact Us**

Lindsey (805) 897-2624 Email: <u>Idrewes@santabarbaraca.gov</u>







#### **COMMUNITY DEVELOPMENT** DEPARTMENT

### **QUESTIONS?**







#### **COMMUNITY DEVELOPMENT** DEPARTMENT

## **THANK YOU**